



Client Profile:

Purpose:

What is the purpose of money in your life?

Vision:

What will the future look like if you are accomplishing your purpose?

Action:

What action steps are required to make your vision a reality?

Next Steps:

What steps need to happen within the next 12 months?

Expectations:

What should Financial Innovations do for you? In a perfect world, what should your investment advisor provide for you?

Investment History:

What was the best investment you ever made? Why?

What was the worst investment you ever made? Why?

Will & Insurance:

Do you have a current will?

Do you have life insurance? If so, please provide death benefit and type of insurance.

CPA

Do you have a CPA? If so, can you provide his contact information?

